

DAVID M. FULLERTON

Lake Mary, Florida 32746



407-697-9766
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GLOBAL SECURITY EXECUTIVE

Intelligence ~ Security Consultant ~ Executive Protection ~ Sales ~ Loss Prevention ~ Technology Specialist ~ Project Management ~ Operations ~ Safety ~ Security Training ~ Subject Matter Expert

Dedicated, decisive and high accomplished Professional with proven skills and experience in International Management, Sales, Law Enforcement, Business Analysis and Security Protection communicator that develops trusting relationships with the USA, Middle Eastern and Asian people.

PROFESSIONAL EXPERIENCE

Executive Security, Project Management, Operations Globally

- Leads teams Security Professional as VP of International Affairs for the USA, Middle East and Asia at DefenderTech International.
 - Developed company policies and procedures and ensured compliance with all Federal, State, and International regulations.
 - Generated a training curriculum for Security and Sales Teams and delivered one-on-one and to large group settings.
 - Provide Executive Protection globally to VIP's and their families.
 - Achieved high standards for Project Management and Operations with over 100 people.
 - Worked with Sales and Marketing in many countries achieving goals which were needed.
- Travel extensively to the Middle East and Asia; review location prior to engagement to assess threat level for vulnerabilities and develop protective measures to ensure a flawless event.
 - Protect political, entertainment and corporate individuals and corporations running meetings with diverse individuals including, CEO's, COO's, CFO's, Presidents Staff, Heads of State and Corporate Team Members.
 - Currently have over 100 people that answer to me all overseas in 80 countries.
 - Managed USA Security Company with hiring, terminating, testing, training, sales and project management.
 - Closed major sales deals with many different companies and in many countries.

Criminal Investigations and Law Enforcement

- Served as the Regional Loss Prevention Director for the InterContinental Hotels.
- Provided safety audits and investigation of major felony crimes on properties, which included Armed Robbery, Burglary, and thefts.
 - Coordinated with the local law enforcement agencies during the investigative stages; collaborated with the legal department and participated in prosecution.
- Hired to redesign the security departments and function as the Director of Security, Adams Mark Hotel and Resort.
 - Investigated money laundering operation within the resort and worked closely with the secret service in catching the proper people and running sting operations.
- Provided leadership to police officers as shift commander and K9 officer.
- Conducted surveillances for insurance claims as a Private Investigator at Woodall and Broome.
- Working with police department overseas on policies and procedures.
- Writing policies and procedures for investigative development in Africa.

WORK HISTORY

HELP SYSTEMS/FOX TECHNOLOGIES, LAKE MARY, FLORIDA SENIOR ACCOUNT EXECUTIVE	2016-PRESENT
REDXDEFENSE, ORLANDO, FLORIDA DIRECTOR OF INTERNATIONAL SECURITY	2014-2016
SHERGROUP SECURITY LLC. CELEBRATION, FLORIDA DIRECTOR OF INTERNATIONAL SECURITY	2012-2014
FULLERTON SECURITY CONSULTING, Lake Mary, Florida Consulting for Security	2010-2012
DEFENDERTECH INTERNATIONAL, Detroit, Michigan and Orlando, Florida Vice President of International Affairs & Sales for the Middle East and Asia	2005-2010
INTERCONTINENTAL HOTELS, Orlando, Florida Regional Loss Prevention Director	2002-2005
ADAM'S MARK HOTEL AND RESORT, Orlando and Daytona Beach, Florida Director of Security/ Hotel General Manager at Orlando, Florida Director of Security/ Hotel General Manager, Front Desk Manager at Daytona Beach, Florida	1997-2002
WOODALL AND BROOME, Atlanta, Georgia Private Investigator	1996-1997
TURNQUIST AND ASSOCIATES, Galesburg, Illinois COO/Private Investigator and Sales	1991-1996
MONMOUTH POLICE DEPARTMENT, Monmouth, Illinois Patrol, Narcotics, Investigator and K9	1974-1994

TECHNOLOGY

MS Office Professional, NetSuite, RiskWatch for Homeland Security, Google Earth Professional Assessment, Management Ventures, SharePoint and EZ Labor Manager, Salesforce, VTiger, Excel, Act-On, DiscoveryOrg, InsideView, ADP, Expensify, Concur.

Past and Present Organization Positions

Current	Florida Safety Board	Executive Board Memeber
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EDUCATION

CARL SANDBURG COMMUNITY COLLEGE, Galesburg, Illinois
UNIVERSITY OF ILLINOIS, Champaign/Urbana, Illinois

Additional Training and Certifications:

- Illinois Police Academy
- Florida Police Academy
- State Police Breath Alcohol Academy
- Northwestern University Accident Reconstructionist School
- United States Department of Justice Drug Enforcement School
- Eastern Illinois University Advanced Driving Maneuvers School
- Numerous Management, Sales, Operations and Project Management Courses

50 Additional Certificates in Police and Security. Management Courses obtained in many areas.

References

Bryan Short	COO	248-930-3390
Wayne Norris	Chief Scientist	805-403-3700
Jerry Freis	Insurance Agent	407-376-6053